

Pilot



The most powerful platform
in the automotive industry

Pilot

Pilot Solution®, the evolution of your CRM!

Specially designed for the automotive industry, we develop a high-performance CRM understanding the challenges and needs of this activity we know deeply.

We have different applications for our different clients, here we present our 360 for dealers:





Further down you will find more of our features. It is important that you see a demo to understand the full potential of the platform.



Sales application

More than 1,500 possibilities of integrations with our powerful API.

Automate your leads entry of your and attention line.

Automatic Rules Engine.

Task management.

Interactive quotation + online catalog + financial calculator.

Customize your email templates, quotes and sales tickets.

Metrics of your team in real time to make better decisions.

Smart Alerts on PC, and cell phone..



Listing tool application

Design all your ads from our listing tool and easily upload them to your e-commerce.

If you have your inventory in Pilot Solution®, you can upload your entire stock.

Update your posts and manage them all from one place.

Reports that allow you to control what about your posts.



Sales management application

Schedule, track and record yours and your team's tasks.

Manage your procedures through a Kanban board.

Plan your deliveries

Reports to measure the performance of your business.

Automatic rules that inform your clients the status of their paperwork.

Marketing tools that allow you to manage your ad campaigns and control your investments.

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Service schedule application

Allow your clients to make an appointment from their cell phone or PC.

Schedule and manage your appointments.

Access the status of the vehicles entered into your car services with our Kanban board.

Automatic information and alerts for your clients.

Reports with metrics, like the number of appointments, average amounts, operation rate and much more.



Contact Center application

Reports to measure the performance of your call center.

Automatic loading of surveys.

Survey designs with questions open and / or tabulated.

Email alerts for every result outcome.

Online call recordings.



Quality Management application

Ticket registration.

Complaints tracking.

Management for every type of petitions.

Metrics and statistics of all your management.

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HUB for car dealerships groups

We have a **HUB** that consolidates information for car dealerships groups. In this way, every of your dealerships does not lose autonomy and you have consolidated information among other benefits.

- Analyze all the information accessed in the HUB with our BI reports.
- Take the information from our API and process it in your chosen BI tool.
- Thanks to our HUB you can redistribute your leads to your other dealerships, so you don't miss any sales opportunity.
- You can build your centralized call center and derive enriched leads.



Fast
implementation



1,5h

Salesmen
training



No minimum
permanence

For more information visit
www.pilotsolution.net



macOS



ANDROID APP ON
Google play



Available on the iPhone
App Store

